

Qualifications of David J. Lieberman, MAI, MBA

Experience

- 2011-Present Woodbank Group Bloomfield, MI & Lafayette, CO**
Managing Member
- Please see attached for sampling of appraisal assignments
- 2011 Butler Burgher Group Livonia, MI**
Appraiser
- Please see attached for sampling of appraisal assignments
- 2009-2011 Allen and Associates Birmingham, MI**
Associate
- Please see attached for sampling of appraisal assignments
- 1997 - 2008 Lieberman Development Bloomfield, MI**
President- Development
- Founded home building and development corporation; successfully designed, financed, built and sold over 20 speculative and custom homes.
 - Conceptualized, organized financing for, and entitled 34-unit multi-family condominium community
 - Spearheaded due diligence activities for Michigan's Upper Peninsula properties, including environmental issues, future land use, utility issues, geotechnical conditions and macro-economic shifts affecting property values.

Professional Certifications

- MAI Designation, Appraisal Institute
- Certified General Real Estate Appraiser, States of Michigan & Colorado
- Builder, State of Michigan

Education

- 2008-2010 Stephen M. Ross School of Business Ann Arbor, MI**
- Master of Business Administration, April 2010
 - First place McKinsey Strategy Scholar Competition
 - First place 2009 Big10 Case Competition
- 1994-1998 Michigan State University East Lansing, MI**
- Bachelor of Science in Civil Engineering, December 1998
 - Completed the Fundamentals of Engineering Examination
 - Civil Engineering Honor Society - Chi Epsilon
- 2009-Present Appraisal Institute Chicago, IL**
Extensive course offerings (both in-person and online) highlighted by:
- General Appraiser Market Analysis and Highest and Best Use
 - Real Estate Finance, Statistics, and Valuation Modeling
 - Small Hotel / Motel Valuation
 - General Appraiser Income Approach (1 and 2)
 - General Appraiser Site Valuation and Cost Approach
 - General Appraiser Sales Approach
 - Advanced Income Capitalization (successfully challenged)
 - Advanced Concepts and Case Studies

Presentations

- Capitalization Rates, Real World Applications – MI (co-instructor)
- Oakland County Bar Association – Real Estate Committee
- Korotkin Insurance Group

Community

- Volunteer Soccer Coach / Team Manager Lafayette CO
- Volunteer for "Motor Moms and Dads" Lafayette CO
- Volunteer for "Food for All" at Ryan Elementary Lafayette CO

Industrial:

- Portfolio of concrete plants
- Industrial warehouses
- Industrial manufacturing buildings
- Single-tenant net leased industrial properties
- Multi-tenant flex / industrial properties
- Heavy-duty stamping facilities
- 250k SF+ flex building
- Testing facilities
- Multi-tenant industrial buildings

Retail:

- Former big box stores
- Big box store portfolio
- Net lease retail properties
- Bank branches
- Neighborhood strip centers
- Community shopping centers
- Neighborhood grocery stores
- Mixed-use office / retail properties

Office:

- Multi-tenant office buildings
- Single-tenant office buildings
- Former MGM temporary casino
- Multi-tenant office buildings
- Institutional single-tenant office building

Hospitality:

- Greektown Casino hotel and parking structure
- Baymont hotel

Multi-tenant:

- Apartments
- Townhomes

Medical:

- Skilled nursing facilities
- Medical office buildings
- Dental office buildings
- Surgery centers

Vacant Land:

- Deep experience in vacant land appraisal including changes in H&B Use

Specialty:

- Funeral Homes
- Automotive Dealerships
- Churches
- Schools

Banks:

- Mountain View Bank of Commerce
- Ann Arbor State Bank
- Charter One, a division of RBS Citizens
- PNC Bank
- Fifth Third Bank
- Flagstar Bank
- Comerica Bank
- Huntington National Bank
- U.S. Bank National Association
- The Private Bank
- First Place Bank
- Lapeer County Bank & Trust Co.
- Huron Community Bank
- First State Bank (IL)
- Main Street Bank
- Bank of Birmingham
- Talmer Bank and Trust

Attorneys:

- Honigman
- Dickinson Wright PLLC
- Roberts & Holland LLP
- Randall P. Whately, PLLC
- Myers & Myers
- John R. Hand, Esq.
- Paul DePorre, Esq.
- Ellias and Elias, P.C.

Owners / Developers:

- Beztak
- Cunningham Limp
- Edward Rose & Sons
- Federal Mogul
- Grand Sakwa
- HDC Partners
- Kojaian
- Kohls
- Lautrec
- Lowe's
- M. Shapiro Real Estate Group
- Meijer
- RD Management
- Unique Properties

Others:

- Crosson Dannis
- Appraisers and Planners, Inc.
- Helios, AMC
- Grand Pacific Mortgage Corporation
- Allstate Appraisal
- Berkadia

(note: clients include clients of work completed by David J. Lieberman, but performed while employed at other firms)